# Asset finance – broker rates

valid from 22nd of August 2024





# Hard assets\*

|                       | 12-23 months | 24-47 months | 48-84 months |
|-----------------------|--------------|--------------|--------------|
| £10,000 - £24,999     | 8.80%        | 8.30%        | 8.20%        |
| £25,000 - £69,999     | 7.90%        | 7.70%        | 7.50%        |
| £70,000 - £149,999    | 7.70%        | 7.40%        | 7.30%        |
| £150,000 - £1,000,000 | 7.50%        | 7.30%        | 7.20%        |

<sup>\*</sup>Advances below £20,000 need to be part of a split drawdown/ potential multi-hirer/ existing customer

## **Medium assets**

|                       | 24-47 months | 48-60 months |
|-----------------------|--------------|--------------|
| £50,000 - £69,999     | 8.75%        | 8.45%        |
| £70,000 - £149,999    | 8.60%        | 8.35%        |
| £150,000 - £1,000,000 | 8.55%        | 8.30%        |

These rates also apply to hard and medium assets financed using the Growth Guarantee Scheme

# **Soft assets**

|                       | 24-48 months |
|-----------------------|--------------|
| £50,000 - £69,999     | 8.95%        |
| £70,000 - £149,999    | 8.80%        |
| £150,000 - £1,000,000 | 8.70%        |

With Allica Bank, you can refinance a hard asset to restructure an existing loan from a lender, fund a new project, finance a business purchase and support a management buyout (excluding raising working capital). The minimum loan is £75,000. Hard asset or medium asset pricing depends on LTV (medium asset pricing uses the Growth Guarantee Scheme). Please speak to your business development manager to find out more.







|                       | 24-47 months | 48-60 months | 61-84 months | 85-96 months |
|-----------------------|--------------|--------------|--------------|--------------|
| £25,000 - £69,999     | 8.20%        | 7.99%        | 7.84%        | 7.78%        |
| £70,000 - £149,999    | 7.95%        | 7.81%        | 7.68%        | 7.64%        |
| £150,000 - £1,000,000 | 7.84%        | 7.72%        | 7.60%        | 7.58%        |

# What we finance:



Solar panels Minimum loan £50,000



Biomass Minimum Ioan £50,000



Air source heat pumps
Maximum term 72 months



LED (subject to soft asset pricing)

Minimum Ioan £50,000 Maximum term 36 months

Refinance is available on the above assets (excluding LED):

- Minimum loan £75,000
- Maximum term 48 months (subject to soft asset pricing)
- Financed using the Growth Guarantee Scheme





- Allica supports the Growth Guarantee Scheme for eligible customers
  - talk to your Business Development Manager for more information
- The above rates are minimum net yields to Allica
- £295 standard documentation fee and £199 + VAT option to purchase fee
- No annual service fees charged
- Commission is based on the net advance
- Commission on all sub 24-month deals is capped at 2%
- Commission on 24+ month deals capped at 4% (deals over £100,000) capped at 5%)
- We will consider VAT deferrals for all hard asset qualifying deals
- Available to established businesses trading for a minimum of 24 months
- Minimum transaction of £20,000 unless part of a split delivery (£25,001 for sole traders & partnerships in all cases)
- Maximum £1 million per transaction

#### What we finance

We can finance all sorts of hard, medium and soft assets for established businesses. See a list of examples below, although this list is not exhaustive. Please speak to your business development manager to discuss anything you're unsure of

#### **Hard** assets

- Commercial vehicles
- Trucks
- Trailers
- Cars
- Plant & machinery
- Construction
- Industrial
- Print & packaging
- Buses & coaches
- Machine tools
- Waste recycling
- Cranes
- CNC machinery
- Materials handling
- Milking machines

## **Medium assets\***

- Broadcast vision sound
- Garage equipment
- Textile equipment
- Waste equipment
- Welfare units
- Portacabins
- Holiday pods
- Pumping equipment
- Surveying equipment
- Compressors
- Traffic lights
- Medical equipment
- Robotics

### Soft assets\*

- Catering equipment
- IT equipment
- Office equipment
- Leisure
- Telecoms
- Security equipment
- Scaffolding
- Gym equipment

\*We can only finance soft and medium assets through the Growth Guarantee Scheme















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